



'The average value of an hour' calculator

SALES

Number of pharmacy hours open	
Average number of daily transactions	
Average value of daily sales	
Average hourly transactions	= Average number of daily transactions ÷ number of pharmacy hours open
Average transaction value	= Average value of daily sales ÷ average number of daily transactions
Average hourly sales	= Average hourly transactions x average transaction value

SCRIPTS

Number of pharmacy hours open	
Average number of scripts daily	
Average script value	
Average hourly scripts	= Average number of scripts daily ÷ number of pharmacy hours open
Average hourly Rx income	= Average hourly scripts x average script value

Value of an hour (retail) =

[Average daily transactions ÷ pharmacy hours open] x [average transaction value]

Value of an hour (prescription business) =

[Average daily scripts ÷ pharmacy hours open] x [average script value]